"SOLE SOURCE" PROCUREMENT JUSTIFICATION

Sole source purchases are goods and services available from only one vendor. There may be just one vendor because of patents or copyrights or simply because the vendor is the only one which supplies the good or service. Using Department must provide a written explanation as to why only this particular product/service is acceptable and why no other will be suitable or acceptable to meet the need. A quote must accompany this form.

Department name: Doña Ana County Fire & Emergency Services / Fire Administration

1. Name of product or service: Plymovent diesel exhaust removal systems.
2. Name of product manufacturer: Plymovent USA in Cranbury, NJ
3. Name of “sole” product supplier or service provider: Airpro, Inc. in Denver, CO
4. Describe in general terms the product/service you are requesting and the intended application.
   The requested product is a source capture diesel exhaust ventilation system that captures the diesel gases at the vehicle’s tailpipe and ventilates those gases outside of the fire station.

5. Describe the unique features/capabilities/characteristics that distinguish it from other products/services.
   The Plymovent system is categorized as a life safety product in the fire service. It is life safety because it is capable of removing cancer causing gases from the breathing zones of the fire fighters in the fire station. The objective of the Plymovent system is to eliminate any exposure to diesel gases. This system has a unique tailpipe nozzle design that no other competitor provides. This unique feature minimized the timeframe it takes the firefighters to attach the nozzle to the tailpipe. That is critical to the health of the firefighters. Patented magnet design allows exhaust tip of hose to break apart outside of the bay before the cord can retract after the hose into the station.

6. How did you determine there was only one source for the product or service? Provide information on the research that was performed to locate suppliers for this product(s) or service(s). (Please furnish names, addresses and other documentation).
   A letter from the manufacturer stated that there is one dealer for this product in NM.

7. What product supplier or service provider has your Department used until now to satisfy similar requirements?
   Plymovent systems. Local installations include the fire station on campus, City of Las Cruces fire stations, and White Sands Missile Range fire stations.

Signature of Department Head  
Date  

(Attach Quote and Use Additional Sheets As Necessary)

**This form is used by Purchasing Department to determine if a “Sole Source” procurement criterion is met. Completing this form does not guarantee approval of this type of procurement."
September 24, 2019

To Whom It May Concern:

Airpro, Inc. located at 3875 Elm Street, Denver, Colorado is the exclusive Plymovent dealer representing Plymovent’s Vehicle Exhaust Removal Systems in the state of New Mexico.

Plymovent’s certified dealers are responsible for keeping an inventory of Plymovent’s complete systems, as well as spare parts. Plymovent’s certified dealers are also trained by Plymovent personnel in how to design, install, service and maintain Plymovent's systems. Plymovent’s dealers are required to make available to their customers education and training programs on all new products and systems.

If a third party contractor is involved, Plymovent requires that the installing contractor be certified by Plymovent and Airpro to meet all of the above mentioned requirements.

Airpro has been a dealer in good standing since 1988 representing the Plymovent product line.

Sincerely,

Brad Pitzl
General Manager
Plymovent-USA
Dona Ana County Fire Department
East Mesa Fire Station
Plymovent Exhaust Removal System

Project scope: Provide a Plymovent diesel exhaust removal system for five emergency vehicles that back in the apparatus bays.

Product scope:
♦ Five each Plymovent SBT-20 Sliding Balancer Track vehicle exhaust systems. Each Plymovent SBT-20 includes one 6" dia. magnetic grabber nozzle, 20 feet of heavy-duty aircraft aluminum alloy type track, one each 25ft. X 4-inch high temperature flex hose, trolley, balancer, metal hose saddle, support legs and mounting feet.

♦ One each Plymovent SQBI-130 5-hp, 208/240V 1 phase direct drive exhaust fan includes a square to round discharge transition and bird screen.

♦ One each Plymovent Model OS-3, UL listed Electrical Control Panel including fan motor starter, fuses, timer and transformer for the wireless receiver.

♦ Interconnecting ductwork will be spiral type trunk / branch ducts, sweep elbows, welded, tapered 45-degree branch take-offs, heavy duty hangers and wall trims where required to cover wall penetrations.

♦ One each wireless receiver RCR433C-3R installed in the OS-3 control panel.

♦ 5 each wireless transmitters KTXW-3V vehicle mounted.
Product price: $33,750.00
Includes system layout, system start up, training, wireless receiver and transmitter installation.

Terms
Net 30 Days
Freight: prepay and add
Excludes: Installation and electrical

AIRPRO, Inc. operates as a full service organization providing sales, service, design, installation and maintenance on all Plymovent ventilation products.

If you have any questions, please contact me at 303-320-8400.

Thank you,

Steve Ferguson